



**Visvesvaraya Technological University**  
"Jnana Sangama", Belagavi-590018 Karnataka



Ref: CPC Drive – 2018/ 109

Date: 25 July 2018

**Opening for**  
**MBA (Marketing Specialization)**  
**2018 PASSED OUT**

**VTU CPC** Campus 2 Career

**Supports the\***  
**Recruitment drive**  
**For**

**GM inFinite**  
HOME FOR ALL

**DRIVE 109**

## Company Profile:

### About Us

The GM Infinite Group has a humble beginning in real estate way back in 1962 when it was started primarily to carry out the construction business. But, of late, it has successfully evolved into a professionally managed large Group which is being managed by a team of highly skilled & experienced persons led by the Chairman & Managing Director Mr.Gulam Mustafa who is a second generation technocrat. The Group has already completed a large number of prestigious real estate projects in India in the Government as well as the private sector. The activities, so far , have been mainly concentrated in the states of Karnataka, Tamilnadu and Andhra Pradesh in India but the Group is now fully geared up to execute projects in all parts of India and abroad. The management and the leadership team of the group has excellent academic record and suitable vast experience in execution of prestigious projects.

Website : <http://gminfinite.com/>

## Position Job Descriptions and Salary

|  |                            |                 |           |
|--|----------------------------|-----------------|-----------|
| <b>Job Title</b>   | Management Trainee - Sales |                 |           |
| <b>Department</b>  | SMC                        | <b>Location</b> | Bangalore |
| <b>Primary Responsibilities</b>  |                            |                 |           |
| <b>Operational</b>   |                            |                 |           |
| <ul style="list-style-type: none"> <li>• Handling sales – Residential Properties</li> <li>• Participating in Property expos to promote Projects in and around the Bangalore.</li> <li>• Involving in corporate presentation and promotional activities.</li> <li>• Meeting the sales target fixed by the management</li> <li>• Worked on worksite campaigns, lead generation and sales closures, delivering after sales assistance</li> <li>• To respond to customer queries for residential projects in a timely manner. Serve as the highest point of issue resolution</li> <li>• Ensure post sale deed documentation with Legal</li> <li>• Report achievement against sales target and initiate activities to increase sales</li> </ul> |                            |                 |           |
| <b>Financial</b>   |                            |                 |           |
| <ul style="list-style-type: none"> <li>• Maximize sales revenue and drive timely collections to ensure minimal receivables</li> </ul>  |                            |                 |           |

Salary : 2 lakhs per annum + variable pay 50,000 per annum (may increase based on performance)

## ACADEMIC ELIGIBILITY CRITERIA

Desired Qualification : MBA (Marketing or Marketing as part of dual specialization)  
Minimum 60 % marks in MBA and no active back logs

|   |
|---|
| <b>Knowledge and Skills</b>   |
| <b>Behavioral Skills</b>  |
| <ul style="list-style-type: none"> <li>• Customer orientation</li> <li>• Decision making ability</li> <li>• Negotiation Skills</li> <li>• Communication Skills</li> <li>• Strong Interpersonal Skills</li> <li>• Presentation skills</li> </ul> |

**Last date for Registration is 05/08 /2018**

**Registration Link to apply click on the below link**

**<https://goo.gl/forms/dMU2DRg57AvtgS23>**

**Venue and Date will be published later in VTU website or email will be sent to registered candidates (ensure to provide correct email-id)**

**VTU CPC wishes all the candidates a prosperous career ahead.....**

\*VTU CPC is only a platform to link the recruiter and the candidates. The candidates are advised to take maximum care in selecting the recruiter and terms & conditions of appointment. VTUCPC is not responsible for any lapses in the agreement between the candidate and there recruiter.

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**Email: [placement@vtu.ac.in](mailto:placement@vtu.ac.in)**