



Visvesvaraya Technological University

"Jnana Sangama", Belagavi-590018, Karnataka



Ref: CPC Drive – 2018/ 19 to 40

Dates: 16th Oct 2017


**Supports the *
Recruitment drive for
Various companies
Through**

**Openings for
Passed
out/2018
Passing out all
streams**

**Drive
19 to 40**



Company Profile:

xcelerator is a collaborative learning community which helps college students build a portfolio of skills aligned to their career aspirations. The platform creates a gamification layer to integrate and align everything a college student does (education, exposure, experience) to specific job roles chosen by the students - all the while creating personal paths to success for them. The platform recommends a variety of activities to help students augment skills and build an industry relevant portfolio - learning, books and articles, events, workshops, projects, internships, jobs –fundamentally changing how we learn.

<https://xcelerator.ninja>

LIST OF PARTNER COMPANIES WHO HAVE OPENINGS-

Webyog, Partian Technologies, Ensoft, DreamGains, Direct Dialogues Initiatives Pvt. Ltd, Book My Tour Now, ComplyKaro Services, UPSInvertors, Sandcubes, Wama Technologies, Swamy Sons Agencies Pvt. Ltd, Lobotus, I-Net Infotech, Metarain, Dasin Infotech, Inventive, Saatwik technologies, Roadmap IT, OptoRisk, CU Adda Media Group, Angaros India Pvt. Ltd.

Job Openings:

<p>1. Company Name: Webyog Designation: Software Engineer Job Description:</p> <ul style="list-style-type: none"> • Great programming fundamentals • Expert in C/C++ • Experience with RDBMS systems • Ability to communicate directly with users when needed, especially when explaining technical details <p>Qualification: BE/B.Tech No. of positions: 1 Package Per Annum : 7 Lakhs Location : Bangalore</p>	<p>Company Name: Pratian Technologies Designation: Backend Developer / QA& Testing/ EDW Developer / WEB UI&UX Developer/ Enterprise Mobility developer Job Description:</p> <ul style="list-style-type: none"> • BE/ B.Tech (CSC/EC/EEE/IT) and MCA candidate • Excellent Communication Skills • Good Aptitude Skills • Coding Skills <p>Qualification: BE/ B.Tech (CSC/EC/EEE/IT/IS/EI) M.Tech. MCA, Msc Computer Systems stream. No. of positions: 200 Package Per Annum : 3 to 3.5 Lakhs Location : Bangalore</p>
<p>2. Company Name: EnSoft Designation: Technical Operations Consultant Job Description:</p> <ul style="list-style-type: none"> • Strong English communication skills (written and verbal) • Candidates should have object-orientated programming experience • Candidates should possess creative problem-solving skills and analytical • Candidates should be willing to in shift hours and work in Malaysia <p>Qualification: B. Sc (CS)/MCA / BE (CSE/IT) No. of positions: 10 Package Per Annum : 7 Lakhs Location : Malaysia, Kuala Lumpur</p>	<p>3. Company Name: DreamGains Designation: Business Development Executive Job Description:</p> <ul style="list-style-type: none"> • Executives are responsible for generating revenue from sales for our business to new clients and leading all significant sales initiatives, providing basic service & sales to customers • The profile is a combination of both Sales generation as well as Customer Relationship Management • 100% Office Job. No field work. • Responsible for developing new business opportunities for the Company • Identify and contact potential clients, recognize and identify their requirements and accordingly pitch the Company's services to them • Maintain up-to-date information on all customer interactions in the CRM Database • Respond to Sales queries of existing and potential customers • Generate revenue for the Company through Sales • Hindi and English is a must. Candidate should be confident, and should possess convincing skill, 100% Office work, contacting clients through Calls/ Emails. <p>Qualification Any UG any PG(Except M.Tech) No. of positions: 30 Package : 15,000/per month - take home Location : Bangalore</p>

<p>4. Company Name: Sandcubes Designation: Data Analyst Job Description:</p> <ul style="list-style-type: none"> • Analytical Skills: Data analysts work with large amounts of data: facts, figures, and number crunching. You will need to see through the data and analyze it to find conclusions. • Communication Skills: Data analysts are often called to present their findings, or translate the data into an understandable document. You will need to write and speak clearly, easily communicating complex ideas. • Critical Thinking: Data analysts must look at the numbers, trends, and data and come to new conclusions based on the findings. • Attention to Detail: Data is precise. Data analysts have to make sure they are vigilant in their analysis to come to correct conclusions. • Math Skills: Data analysts need math skills to estimate numerical data. <p>Qualification: BE, B-Tech any stream. No. of positions: 550+ Package Per Annum : ~1.8 lakhs plus incentives Location : Bangalore</p>	<p>5. Company Name: Sandcubes Designation: Quality Analyst Job Description:</p> <p>Clear communicator (written and verbal). Creative solving of problems – to ensure the ability to translate issues and help the Data analyst to solve those. Ability to focus on deadlines and deliverables – ensures the ability to find the bad defects and issues quickly.</p> <ul style="list-style-type: none"> • Ability to think abstract. <p>Qualification: BE, B-Tech any stream. No. of positions: 550+ Package Per Annum : ~ 1.8 lakhs plus incentives Location : Bangalore</p>
<p>6. Company Name: BidsInfo Designation: Business Development Job Description:</p> <ul style="list-style-type: none"> • Identifying the Potential Customers through Cold Calling and selling them our Yearly Subscriptions. The customers will be based in Europe, Africa and Middle East • Calling Customers and Convince them in taking our Subscriptions. • Facilitate sales of all products and services according to the client's needs • Understand the client's requirement after conversation with them and recommend products, plans or services that will match their needs • Keep a track of the potential customers and their requirements • Take follow up of all outbound calls • Ensure premium level of client satisfaction • Good Command over English Language. • Have convincing ability • Call the customers and speak with them personally. <p>Qualification: A candidate with a bachelor's degree or an equivalent course with excellent communication skills No. of positions: 1 Package Per Annum : 90K-1.5LPA</p>	<p>7. Company Name: Complykaro Services Pvt. Ltd Designation: Trainee Executive -Business Development Job Description:</p> <ul style="list-style-type: none"> • Outdoor field job of client acquisition in Corporate / Institutions. • Acquire & retain Corporate Key Accounts • Generate leads through outdoor field activities vis: cold calling, door to door office data collection by way of survey etc. • Carry individual monthly revenue targets. • Knowledge of computer MS Office operating systems <p>Qualification: Education Qualification: Graduation (any stream) Male / Female Age: 21-28 years No. of positions: 2 Package Per Annum : ~ 2,20,000 Per Annum Location : Mumbai</p>

<p>8. Company Name: Complykaro Services Pvt. Ltd Designation: Trainee Executive - Tele Marketing Job Description:</p> <ul style="list-style-type: none"> • Tele calling to Corporate / Institutions for acquisition. • Maintain Data / CRM. • Knowledge of generate leads through web search. • Carry individual monthly revenue targets. • Knowledge of computer MS Office operating systems <p>Qualification: Education Qualification: Graduation (any stream) Male / Female Age: 21-28 years No. of positions: 2 Package Per Annum : ~ 1,70,000 Per Annum Location : Mumbai</p>	<p>9. Company Name: UPSInvertors Designation: R&D Trainee Job Description:</p> <ul style="list-style-type: none"> • Work in Research and Development department as R&D trainee and after six months training they will work on our domestic and international projects. Need to have good analytical skills. Need to be a go getter <p>Qualification: B.Tech in electronics with more than 75% marks No. of positions: 1 Package Per Annum : ~ 1,60,000 Per Annum Location : Delhi http://www.upsinverter.com/</p>
<p>10. Company Name: Direct Dialogue Initiatives Pvt.Ltd Designation: Fundraiser Job Description:</p> <ul style="list-style-type: none"> • Ability to talk and listen to people and build rapport with a wide range of people • Keen desire to learn on the job • Energy and drive to inspire people and promote environmental campaigns • Ability to work towards fundraising targets, accept and implement feedback <p>Qualification: We accept applications from people from a variety of backgrounds. A passion to work for the environment is always encouraged. No. of positions: 1 Package : Probation Period - Rs. 15,400 – Rs. 18,150 per month + Travel Allowance (Rs. 125 per day) + Incentives (Rs. 1,000-Rs. 20,000) Location : Bangalore, Chennai, Hyderabad, Mumbai or Pune</p>	<p>11. Company Name: Book My Tour Now Designation: Sales Job Description:</p> <ul style="list-style-type: none"> • Selling online recruitment solutions to corporate clients by assessing their business requirements • Achieving sales targets through new client acquisition and growing existing client base • Area Mapping, cold calling, prospecting, negotiation, closing on commercials and deals. Building and managing strong relationships with customers <p>Qualification: Any Degree is ok No. of positions: 5 Package : 15K-25K Location : Any depending upon the candidate's comfort</p>
<p>12. Company Name: Wama Technology Designation: Business Development Executive Job Description: Wama Technology is looking for Business Development Executive for full time with 0 – 2 years of experience. Profile would be getting new projects/clients, client communication, requirement gathering, working with senior developers, testing of project. Knowledge of PHP, Android, iOS would be preferred. Good communication skills must in English verbal and written. Qualification: Engineering/ BSC IT / MCA or any equivalent degree required</p>	<p>13. Company Name: Swamy Sons Agencies Private Limited Designation: Accountant Job Description: Candidates must possess knowledge of Tally ERP 9.0 Knowledge of TDS and Service Tax preferable.(CA, Inter candidates preferred). Qualification: B.Com No. of positions: 5 Package Per Annum : 1,80,000 2,40,000 (Middle Level), 2,40,000 - 3,60,000 (Senior level).</p>

<p>No. of positions: 2 Package Per Annum : 10K-15K per month Location : Borivali, Mumbai</p>	
<p>14. Company Name: Swamy Sons Agencies Private Limited Designation: Computer Operator Job Description: Candidates must possess good knowledge of MS office/Internet(Expert in Vlookup Hlookup & Pivot table), SAP knowledge preferable Qualification: Any Degree No. of positions: 5 Package Per Annum : 2,00,000 Location : Telangana</p>	<p>15. Company Name: Lobotus Technology Designation: Lead Generation Executive Job Description: Work closely with the sales team in identifying target market, target accounts and services to be covered in the business development (lead generation) activity. Plan and oversee segment and account level research and map the account, identify potential clients, identify key needs. Oversee Contact database management – data sourcing, contact qualification, classification, communication and updates. Plan out lead generation campaigns with the head of field marketing including email and calling campaign plan, lead qualification follow-up and nurturing. Oversee calling, lead qualification and handover to sales.</p> <p>Tracking and Reporting Report weekly activity and log all lead related data. Pipeline reporting and tracking from lead to pursuit to closure.</p> <p>KRAs – Development and execution of quarterly and yearly lead generation plan. Performance indicators will include- Quality of leads generated Progression of leads into opportunities Number of deal closures and new client acquisition Value of business generated Overall team management, training, and performance management Qualification: Any Degree No. of positions: 4 Package Per Annum : 1,20,000 Per Annum</p>
<p>16. Company Name: I-Net Infotech Designation: Placement Section Job Description: Need someone who is good in communication and presentable Qualification: Any Degree No. of positions: 1(Female) Package : 8K-10k Per Month Location : Kerala</p>	<p>17. Company Name: Metarain Designation: BPO Job Description: For this job we only want good communication skills.English is compulsory and apart from english we want either kannada or marathi or hindi. Qualification: Any Degree No. of positions: 2 Package Per Annum : 8K-10k Per Month Location : Bangalore</p>

<p>18. Company Name: Metarain Designation: HR Job Description: Will be handling Recruitment and General Hr function Qualification: Pursuing/completed MBA in HR No. of positions: 1 Package : 10K-12k Per Month Location : Bangalore</p>	<p>19. Company Name: Metarain Designation: Marketing Job Description: Looking for an individual who can help the organization build its sales and also help in Business development. Some amount of field work is involved. Qualification: Pursuing/completed MBA in Marketing No. of positions: 1 Package: 10K+ Per Month Location : Bangalore</p>
<p>20. Company Name: Dasin Infotech Designation: Website Developer Job Description: Will be responsible for product development. Looking to hire an individual with good design skills Qualification: B.tech (CS, IT), BCA, MCA No. of positions: 1 Package Per Annum : 12,000 per month Location : Banka, Bihar</p>	<p>21. Company Name: Dasin Infotech Designation: Software Developer Job Description: Will be responsible for development. Good knowledge of C, C++, Java Qualification: B.tech, BCA, MCA, No. of positions: 2 Package Per Annum : 12,000 per month Location : Banka, Bihar</p>
<p>22. Company Name: Dasin Infotech Designation: Android Application Developer Job Description: Computer science graduate with knowledge of android will be good Qualification: B.tech (CS, IT), BCA, MCA No. of positions: 1 Package Per Annum : 12,000 per month Location : Banka, Bihar</p>	<p>23. Company Name: Dasin Infotech Designation: Marketing Staff Job Description: Will be responsible for development. Good knowledge of C, C++, Java Qualification: B.tech, BCA, MCA or any Graduate No. of positions: 2 Package Per Annum : 8000-10000rs per month*+ incentive on per projects Location : Banka, Bihar</p>
<p>24. Company Name: Inventive Designation: Business Associate Job Description: Basic IT knowledge Good Communication Skill Grasping Power & Quick Learner Qualification: Male / Female Graduation or Equivalent (Own Laptop, Own Bike, Preferred to local resident.) No. of positions: 4 Package Per Annum : Rs 8,000/- (Min. for Freshers)Rs 9,000/- (Min. for Experienced) Location : Bareilly, Moradabad, Haldwani-Rudrapur, Aligarh, Agra, Mathura, Haridwar-Dehradun</p>	<p>25. Company Name: Inventive Designation: Software Developer Job Description: Ability to use one or more development language (C++, PHP, HTML, etc.) Strong communication skills Ability to work in a team Eye for detail and identifying problems A understanding of business Analytical and commercial experience Software Development using ASP.NET, Java script, HTML, C#, SQL AJAX. Development of applications on Dot net platform , N - Tier or MVC architecture. Writing code and unit testing. Developing and maintaining cutting edge software applications/ programs. Interpret written business requirement & technical specification documents. Investigate, analyze & report defects if any. Fix them also. Client interaction and reporting to management. Qualification: BE/Btech No. of positions: 1</p>

	<p>Package : 1 Month training without salary or stipend After that Rs 7000/- salary for six month.Then increment based on candidate performance Bond minimum period of Eighteen Months after joining. (Penalty is Rs. 30000)</p> <p>Location : Bangalore</p>
<p>26. Company Name: Saatwik technologies Designation: Software Engineer Job Description: Strong in aptitude, problem-solving and logical thinking skills. Quick learner with a great attitude. Fundamental programming skill is preferred but not mandatory. Qualification: UG: BE/B.Tech-(CSE/ IT/ ECE/ EEE/ EIE/ Mech) B.Sc- Computer Science/ IT/ Maths No. of positions: 2 Package : 10-15K Location : Chennai</p>	<p>27. Company Name: Roadmap IT Designation: .Net Developer Job Description: Producing code using .NET languages (C#, VB .NET) Upgrading, configuring and debugging existing systems Providing technical support for web, desktop or mobile applications. Familiarity with the ASP.NET framework, SQL Server and design/architectural patterns (e.g. Model-View-Controller (MVC)) Knowledge of at least one of the .NET languages (e.g. C#, Visual Basic .NET) and HTML5/CSS3 Familiarity with architecture styles/APIs (REST, RPC) Understanding of Agile methodologies Excellent troubleshooting and communication skills Good Communication Skills. Qualification: Male Candidates BE & BTECH (CSE, IT), MCA, MSc (IT/CS). Year of Completion: 2016/2017 Passed out ELIGIBILITY: · No standing arrears · Complete within academic period · Above 55% in overall academics (SSLC, HSC, UG & PG)No. of positions: 2 Package : 10K per month Location : Pondicherry</p>
<p>28. Company Name: OptoRisk Designation: Software Developer Job Description: Analyse requirements, design, develop and test code using HTML5 / CSS3 / JavaScript / Angular JS / JQuery. Work with rest of team in integrating the modules and support integration and roll-out.Work with the top management in business development strategies. Work with the marketing team in requirement analysis and proposal preparation.Training and career development: The Company believes in gaining competitive advantage through knowledge and skill; therefore suitable training both in technology and in soft skills will be provided Qualification: B.TECH/ BE/ MCA – Computer Science Only. Freshers with 90+ marks in 10th & +2 and 75+</p>	<p>29. Company Name: OptoRisk Designation: Android Developer Job Description: Analyse requirements, design, develop and test code using JAVA / XML / Realm Java / Retrofit, and should maintain high performance, reusable, and reliable Java code.Work on bug fixing and improving application performance. Work with rest of team in integrating the modules and support integration and roll-out.Work with the top management in business development strategies. Work with the marketing team in requirement analysis and proposal preparation.Training and career development: The Company believes in gaining competitive advantage through knowledge and skill; therefore suitable training both in technology and in soft skills will be provided. Qualification: B.TECH/ BE/ MCA – Computer</p>

<p>marks in degree will also be considered 10th and 12th - 90%+ College - 75%</p> <p>No. of positions: 2</p> <p>Package Per Annum : As per industry standards</p>	<p>Science Only. Freshers with 90+ marks in 10th & +2 and 75+ marks in degree will also be considered.</p> <p>No. of positions: 2</p> <p>Package Per Annum : As per industry standards</p>
<p>30. Company Name: OptoRisk Designation: JAVA/J2EE Developers Job Description: Experience in utilizing JAVA development tools such as Eclipse, Net Beans. Knowledge in Algorithms and Data structure is a must. Candidate should be able to recommend system solutions by comparing advantages and disadvantages of custom development and purchase alternatives. Ability to integrate applications by designing database architecture and server scripting; studying and establishing connectivity with network systems. Complete applications development by coordinating requirements, schedules, and activities; contributing to team meetings; troubleshooting development and production problems across multiple environments and operating platforms. Support users by developing documentation and assistance tools. Candidate should Update job knowledge by researching new internet/intranet technologies and software products; participating in educational opportunities; reading professional publications; maintaining personal networks; participating in professional organizations. Ability to enhance organization reputation by accepting ownership for accomplishing new and different requests; exploring opportunities to add value to job accomplishments. Required to travel to client sites as and when needed</p> <p>Qualification: Freshers with 90+ marks in 10th & +2 and 75+ marks in degree will also be considered.</p> <p>No. of positions: 1</p> <p>Package Per Annum : As per industry standards</p>	<p>31. Company Name: OptoRisk Designation: Business Development Executive Job Description: Deliver sales targets on IT/ Software /Consulting related services/products; Must have excellent verbal and written communication skills with positive attitude; Manage all business development activities with a focus on sales revenues partner relationships, and lead generations Contact the prospects via email, phone & make persuasive proposals to interest them in the offered services. Execute Product Marketing and Sales Strategy with complete mapping of Key Decision Makers and Business Influencers. Continuously follow up & ensure successful product promotions</p> <p>Qualification: 10th and 12th - 80%+ English Medium College - 65% Any degree</p> <p>No. of positions: 2</p> <p>Package Per Annum : Fixed Salary + Performance linked incentives as per industry standards</p>
<p>32. Company Name: Metarain Designation: Call Centre Executive Role Job Description: For this job role we want only good communication skill.English is compulsory and apart from english either hindi or marathi or kannada is required.</p> <p>Qualification: Open for all</p> <p>No. of positions: 20</p> <p>Package : 5,000 per month</p> <p>Location: Bangalore 8.45 am to 1.30 pm (for girls) 6.00 pm to 10.30 pm (for boys)</p>	<p>33. Company Name: CU Adda Media Group Designation: SOCIAL MEDIA CUM CREATIVE EXECUTIVE Job Description: A Creative Thinker with an understanding Of Brand Development Process & Creative Campaign Strategy. Well Versed in MS Office Applications, Advance Presentation Skills. A Writer, Blogger, Film & Drama Buff. Must have a Practical & Technical Knowledge of Digital & Innovative Social Trends, Posting, Tracking, Trolling etc. Well Verse in Written & Spoken Communication, A Fine Counselor & A Multi Task Oriented with 2 Year Experience in or</p>

	<p>Dynamic Fresher May Apply. Immediate Appointment</p> <p>Qualification: MBA Media & Entertainment, Or Mass Com PG. Or Equivalent</p> <p>Package: Negotiable</p>
<p>34. Company Name: CU Adda Media Group</p> <p>Designation: GRAPHIC DESIGNER</p> <p>Job Description:</p> <p>A Creative Thinker with an understanding Of Brand Development Process & Creative Campaign Strategy. Well Versed in Designing software, Corel Draw, Photo Shop, Illustrator MS Office Applications. Can Design Fine Art Works, Logos, gifs, Motion Graphic, 2D & 3D Models, Ad Campaign.</p> <p>A Multi Task Oriented with 2 Year Experience in or Dynamic Fresher May Apply. Immediate Appointment</p> <p>Qualification: A Masters in Applied Art, Advertising Background.</p> <p>Package: Negotiable</p>	

Registration Link to apply(Last date to apply 28/10/2017)

<https://goo.gl/forms/3oS0hDQNkY0bwQi02>

VTU CPC wishes all the candidates a prosperous career ahead.....

*** VTU CPC is only a platform to link the recruiter and the candidates. The candidates are advised to take care in selecting the recruiter and terms and conditions of appointment. VTU CPC is not responsible for any lapses in the agreement between the candidate and the recruiter.**

For details contact: Dr. Binoy Mathew, Director, VTU Centralized Placement Cell(CPC): 9448622548