



Ref: VTUCPC Drive – 2018/04 to 14

Date: 11<sup>th</sup> Sept. 2017

2016  
2017  
freshers



Drive

04 to 14

Organizes  
Recruitment drive for  
PAYTM by SPECTRUM for 11 Locations



Spectrum Talent Management

### Company Profile:

**Paytm** is India's largest mobile payments and commerce platform. It started with online mobile recharge and bill payments and has an online marketplace today. In a short span of time, we have scaled to over 250 Mn registered users. Paytm is the consumer brand of India's leading mobile internet company One97 Communications. One97's investors include SoftBank, SAIF Partners, Alibaba Group, Ant Financial (Alipay) and Mediatek. We strive to maintain an open culture where everyone is a hands-on contributor and feels comfortable sharing ideas and opinions. Our team spends hours designing each new feature and obsesses about the smallest of details.

**Spectrum Talent Management** is a comprehensive HR services Company offering solutions spanning the entire talent life cycle including Recruitment, On boarding, Payroll and Flexible Staffing. Founded in 2008, we are a continuously growing, yet mature service firm specializing in recruitment and staffing requirement of global organization. We have 6 offices including 5 in India and one in Dubai. We have strong credentials in Automotive, Banking and Financial services, Consumer business, Engineering (oil & Gas), Management consulting and research, Information Technology and Pharmaceuticals.

Website: <http://www.spectrumtalent.co.in>  
<https://paytm.com>

**Positions we are hiring for: Field Sales Executive- Sales Associate for Paytm Company**  
**Reporting to: Team Leader**

**PAYROLL - Third Party**

**Total No. of posts: 120**  
**CTC: 2.2 Lakh to 2.4 Lakh per annum**

**Note: Those who are interested in sales job only need to apply. Position is open for graduates of any stream**

## **Job Description:**

### **Sales:-**

- Ensure that all the channel partners/ Outlets are acquired as per the plan and state guidelines
- Ensure Inventory management of POS .
- Capture Customer/Channel/Merchant feedback and feed forward to team leader to improve product offering in the market
- Ensure all Customers are acquired as per plan and 100% compliance is adhered to in O2O Process
- Gather information of competition and feed forward team leader

## **Candidate Profile:**

<b>Designation</b>	Sales Associate
<b>Educational Qualification</b>	Graduation(Any Stream)
<b>Work Experience</b>	Freshers/6 Months-3 Years Relevant Experience
<b>Type of Industry</b>	Telecom, banking, Retail, Wallet , E commerce, Food
<b>Computer Knowledge</b>	Basic
<b>Communication</b>	Able to write, read & understand English
<b>Geographical Knowledge</b>	Local Market
<b>Mobile</b>	Smart phone is Must With 4G, Not iphone
<b>Mobile Knowledge</b>	Operation Knowledge of Applications/Operating System
<b>Vehicle (Two-Wheeler)</b>	Good to have(With Valid DL)

**Work Locations: Bangalore and other Districts of Karnataka. Candidates from the respective areas are preferred**

<b>SI NO</b>	<b>LOCATION</b>
1	Tumakuru
2	Davangere
3	Shivamogga
4	Kolar
5	Uttara Kannada
6	Mandya
7	Ramanagara
8	Bangalore Rural
9	Chikkamagaluru
10	Chikkaballapura
11	Udupi

Interview will be conducted at the respective places. Interview Date and Address will be communicated to the registered candidates by e-mail **LAST DATE FOR REGISTRATION: 16<sup>th</sup> Sept. 2017.**  
**Register through the Region wise link given below**

<b>Tumakuru</b>	<a href="https://goo.gl/forms/peY6w0vIWfyjMcsy1">https://goo.gl/forms/peY6w0vIWfyjMcsy1</a>
<b>Shivamogga</b>	<a href="https://goo.gl/forms/mwB0uIfEyn8nPffe2">https://goo.gl/forms/mwB0uIfEyn8nPffe2</a>
<b>Davengere</b>	<a href="https://goo.gl/forms/wucJOjoGkckC0h002">https://goo.gl/forms/wucJOjoGkckC0h002</a>
<b>Kolar</b>	<a href="https://goo.gl/forms/hN6TwMY3Nr1WZOsJ3">https://goo.gl/forms/hN6TwMY3Nr1WZOsJ3</a>
<b>Uttara Kannada</b>	<a href="https://goo.gl/forms/5gG1AgRYoqyN4xMK2">https://goo.gl/forms/5gG1AgRYoqyN4xMK2</a>
<b>Mandya</b>	<a href="https://goo.gl/forms/8PpeVZq35FKgfJeW2">https://goo.gl/forms/8PpeVZq35FKgfJeW2</a>
<b>Ramanagara</b>	<a href="https://goo.gl/forms/fWwknBTbhg11AFL22">https://goo.gl/forms/fWwknBTbhg11AFL22</a>
<b>Bangalore Rural</b>	<a href="https://goo.gl/forms/v1GU4KfgLSZByUfD2">https://goo.gl/forms/v1GU4KfgLSZByUfD2</a>
<b>Chikkamagaluru</b>	<a href="https://goo.gl/forms/p7vHvV8bgbgNdKV02">https://goo.gl/forms/p7vHvV8bgbgNdKV02</a>
<b>Chikkaballapur</b>	<a href="https://goo.gl/forms/paOxm5e0eD5RPIrK2">https://goo.gl/forms/paOxm5e0eD5RPIrK2</a>
<b>Udupi</b>	<a href="https://goo.gl/forms/s6AcZnprCguybdgV2">https://goo.gl/forms/s6AcZnprCguybdgV2</a>

**VTU CPC wishes all the candidate a prosperous career ahead.....**

---

**For details contact:**

VTU Centralized Placement Cell (CPC): Dr. Binoy Mathew, Director CPC: 9448622548

Sd-  
Registrar