



Visvesvaraya Technological University

"Jnana Sangama", Belgaum-590018 Karnataka



Ref: CPC Drive – 2019/61

Date : 09-07-2019

**Opening for
2019 Passing
out MBA &
2018 Passed
out MBA**



**Supports the*
Recruitment drive for**

**Drive
61**



The Muthoot Group

Company Profile:

The Muthoot Group is a flourishing business institution that has pervaded into each and every big & small town of the country, is home to 18 diversified divisions and 4500 plus branches with a global presence. Over 2,53,000 customers visit The Muthoot Group branches every day. The Group has served over 48 crore customers (including repeat customers) till date. The story of The Muthoot Group is built on the foundations of passion, commitment, honesty, traditions and values. Our principle of continuous growth and expansion forms the essence of all our activities.

The Group recently celebrated 130 years of unblemished business excellence lending services to millions of underserved Indians leading to Financial Inclusion even in the most remote and rural areas of the country. Since its inception, The Muthoot Group has been transforming lives of millions of Indians across the country, giving wings to their dreams and creating successful realities. The Muthoot Group has not only grown exponentially but has also facilitated growth for a sizeable population of the country that falls in the underprivileged category.

Muthoot Finance today has a Gold Loan portfolio of over Rs.27,500 crores and an additional Rs.2000 crores of Non-Gold Loan portfolio through its subsidiary businesses, which is approximately 7% of the consolidated AUM. The management has decided to increase its Non-Gold Loan products to upto 25% of the consolidated AUM over the next 3 years. In this effort, over the last 8 quarters we have commenced a personal loan vertical, primarily aiming at salaried borrowers. The loan ticket size varies between Rs.1 lakh - Rs.10 lakhs. At present we have launched personal loans in the three states of South India - Tamil Nadu, Kerala and Karnataka. Our goal is to have pan-India disbursement of personal loans in the next two years and grow the AUM to Rs. 1,000 crores by FY 2021.

WEBSITE: www.muthootgroup.com, www.muthootfinance.com

Job Description For Probationary Officers- Muthoot Finance

<u>Salary:</u>	The salary during training period shall be based on the branches the PO are posted such as corporation/Noncorporation/Metro. The salary range will be from 2.30 Lakhs CTC to 2.90 Lakhs CTC. The higher salary will be at Metro locations
<u>Location:</u>	Across Karnataka
<u>Education criteria</u>	MBA from Reputed College with MBA in marketing and finance (2018 & 2019 passed out) and M.COM (75% overall , 2018 & 2019 passed out)
<u>Note:</u>	<ul style="list-style-type: none">• Training of Six months in Branch Channel Sales• Training of 3 months in Credit• Training of 3 months in Operations• Respective role/department depends on the requirements• After completion of successful 1 years of Training will be posted in
<u>Stability requirement</u>	<ul style="list-style-type: none">• Willing to work in shift in accordance to business requirement. (6 days working)• Day shift
<u>Job description :</u>	<p>Canvassing and sourcing of New Customers to increase Gold loan Business, Revenue generations through Cross Selling products & Interest Collection, Maintain good relationships with clients so that the business can maximize the value of those relationships. Customer Relationship and Follow-up,</p> <p>Maintenance of important registers and daily reports,</p> <p>Cash Management and accounting</p> <p>Direct Marketing of Cross selling products at branches for insurance/mutual fund/Personal Loan/Home Loan and other allied products.</p> <p>The successful selected candidates shall be given training for one year Training. On successful completion of training period, candidate will be confirmed as Astd. Manager – Grade 1. Probationary officers are considered for fast track promotion growth with in Muthoot group. Hence we are selecting from Campus.</p>

Skills and Requirements :	<ul style="list-style-type: none"> • Good communication skill • Understanding of local language, fluency of English will be added advantage • Good Analytical skills • Ability to probe customers business model • Good interpersonal skills: should effectively manage the peers and customers.
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Interview Process:

Probationary Officer:

- First Round: Online test
- Second Round: Group Discussion or Face-to-Face with operation Team/ HR Team.
- Third Round: Location check and Salary briefing, Nature of Work & documents verification.

Date	Venue
15/07/2019	East West Institute of Technology: No. 63, Anjananagar, Off Magadi Road, Near, Vishwaneedam Post, BEL Layout, Bengaluru, Karnataka 560091
17/07/2019	Sai Vidya Institute of Technology: Rajanukunte, via Yelahanka, Bengaluru, Karnataka 560064
19/07/2019	UBDT College of Engineering : University BDT College of Engineering, Davanagere, Karnataka 577004

Kindly report to the venue if you meet eligibility criteria, you will not receive call letter

Registration Link to apply(Registration closes on 19/07/2019)

<https://forms.gle/G6Qg17Jf31ijSEdZ8>

Kindly register in the below link as well

College	Link	Date
East West Institute of Technology	https://bit.ly/32izDKU	15-07-2019
Sai Vidya Institute of Technology	https://bit.ly/2S1YLRF	17-07-2019
UBDT College of Engineering	https://bit.ly/2NJ71r7	19-07-2019

VTU CPC wishes all the candidates a prosperous career ahead.....

* VTU CPC is only a platform to link the recruiter and the candidates. The candidates are advised to take maximum care in selecting the recruiter and terms & conditions of appointment. VTU CPC is not responsible for any lapses in the agreement between the candidate and the recruiter.

Dr. Binoy Mathew, Director, VTU's Centralized Placement Cell (CPC): placement@vtu.ac.in