



Visvesvaraya Technological University
 “Jnana Sangama”, Belagavi-590018 Karnataka



Ref: CPC Drive – 2018/ 90

Date: 11th May, 2018

VTU-CPC in association with Amruta Institute of Engineering and Management Sciences, Bangalore, organizes Walk-in drive for Universal Hunt on 15th May, 2018.

Company Profile:

Universal Hunt is an International Executive and Board search Firm with Focus on 'Premium Recruitment Consulting', 'Turnkey Recruitment Projects', 'Interim Management' and 'Corporate Training'. We are the only recruitment consultant with our own on-line portal www.universalhunt.com and a strong data-bank of more than 5 million CVs. Our client base is across all sectors and industries in Asia, Middle East, Europe and Africa spread over 50 countries.

POSITION

HR / BD Business Consultant: Sourcing Resumes from different job portals as per the requirement from the client company. Using networking in order to attract business from client companies. Developing a good understanding of client companies, their industry, and their work culture and environment. Completing a search of the candidate database to find the right person for the employer's vacancy. Building relationships with the client. Headhunting-identifying and approaching suitable candidates. Briefing the candidate about the responsibilities, salary and benefits of the job in question. Requesting reference and checking the suitability of applicants before submitting their details to the employers. Formatting resumes and correspondence to forward to clients in respect of suitable

applicants.organizing interview for candidate as requested by the client.Informing candidates about the result of their interview.Negotiating pay and salary rates and finalizing arrangements between client and candidates.Offering advice to both clients and candidates on pay rates,training and career profession.,Reviewing recruitment policies to ensure effectiveness of selection techniques and requirement program,Responsible for end to end recruitment consulting including Talent ssearch,Headhunting,Business Development and client co-ordination in India as well as international markets.

ACADEMIC ELIGIBILITY CRITERIA

Education Qualification: Candidate should be a graduate with excellent proficiency in Microsoft Word,,Excel,,Power Point and Email. **MBA/BBM/BBA (Any Stream),.**

SALARY: Basic Salary : 1.92LPA Annual

Drive Date: 15/05/2018

Venue : 101-B, MBC,Opposite HDFC Bank,134/8, Infantry Road, Vasantnagar,Bangalore 560001, India. Contact : BHARATH.R, BUSINESS DEVELOPMENT.

Time: 9.30AM

(Interested candidates can walk-in to the drive venue)

VTU CPC wishes all the candidates a prosperous career ahead.....

*VTU CPC is only a platform to link the recruiter and the candidates. The candidates are advised to take maximum care in selecting the recruiter and terms & conditions of appointment. VTUCPC is not responsible for any lapses in the agreement between the candidate and there recruiter.

Dr. Binoy Mathew, Director, VTU-Centralized Placement Cell(CPC) Email: placement@vtu.ac.in