



**Visvesvaraya Technological University**  
"Jnana Sangama", Belagavi-590018 Karnataka



Ref: CPC Drive – 2018/ 108

Date: 24<sup>th</sup> July 2018

**Opening for**

**MBA (Any Specialization & No cut-off percentage) 2017 & 2018 PASSED OUT**

**VTU Campus 2 Career CPC**

**Supports the\* Recruitment drive For**

**DRIVE 108**

**equitas bank**  
small finance bank

## Company Profile:

### About Us

Equitas Small Finance Bank is a New Age Bank that gives children, youth, families and business people across India a new way to bank. In our time as a micro finance company, we silently went about enabling livelihoods and elevating lives. Today, as a small finance bank, we are also going about changing the very way banking is imagined, delivered and experienced - with TRUST being the key driver. Come along on this fun ride.

<https://www.equitasbank.com>

## Position Job Description & Salary

Equitas Small Finance Bank	
Role	<b>Business Development Officer/Business Development Executive</b>
Grade	<b>Officer</b>
Travel required	<b>Yes / Driving license is a must</b>
Age	<b>21 yrs to 30 yrs</b>
Education	<b>Minimum Graduation is a must</b>
Experience	<b>0 to 2 yrs</b>
Salary	<b>Fresher – 1.7 LPA to 2 LPA / Experienced – Upto 3 LPA</b>
Incentives	<b>Yes</b>

Purpose of the role:
<ul style="list-style-type: none"><li>• Acquiring new bank customers. (Sales)</li><li>• Types of banking products - Savings Accounts / Current Accounts / Life Insurance / etc.,</li></ul>

Key Responsibilities:
<ul style="list-style-type: none"><li>• Achieving assigned month on month target.</li><li>• Acquiring new customers, campaign activities, zero fraud compliance.</li><li>• Complete A/c opening application forms and obtain all relevant documents to facilitate KYC Norms, ensure necessary verification about bona-fides of customer. Viz., verification with original documents</li><li>• Conduct marketing activities.</li></ul>

## ACADEMIC ELIGIBILITY CRITERIA

Any graduate. There is no cut off percentage

### SELECTION PROCESS:

1. Pre-placement Presentation
2. HR Interview
3. Technical Interview at Branch office

**Last date for Registration 04/08 /2018**

**Registration Link to apply click on the below link**

**<https://goo.gl/forms/opcvroJG94tAsGSM2>**

**Venue and Date will be published later in VTU website or email will be sent to registered candidates (ensure to provide correct email-id)**

**VTU CPC wishes all the candidates a prosperous career ahead.....**

\*VTU CPC is only a platform to link the recruiter and the candidates. The candidates are advised to take maximum care in selecting the recruiter and terms & conditions of appointment. VTUCPC is not responsible for any lapses in the agreement between the candidate and there recruiter.

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**Dr. Binoy Mathew, Director, VTU-Centralized Placement Cell(CPC)**  
**Email: [placement@vtu.ac.in](mailto:placement@vtu.ac.in)**