

Visvesvaraya Technological University



"Jnana Sangama", Belagavi-590018 Karnataka

Ref: CPC Drive - 2018/ 99

Date: 02 July 2018



Company Profile:

About Us

Universal Hunt is an International Human Resources Solutions provider across industries, sectors, functions, countries, nationalities and hierarchies using online as well as offline services and products under different brands and group companies. Our End-to-End Solutions related to Human Resources include:

Offline Solutions: Executive and Board Search Permanent Placement (Turnkey Recruitment Projects) Contract Staffing (HR Augmentation / Temp Staffing) Interim Management

Online Solutions: Universal Hunt is an International Human Resources Solutions provider across industries, sectors, functions, countries, nationalities and hierarchies using online as well as online services and products under different brands and group companies

POSITION, Job description and Salary

HR / BD Business Consultant:

- Using networking in order to attract business from client companies.
- Sourcing Resumes from different job portals as per the requirement from the client company.
- Developing a good understanding of client companies, their industry, and their work culture and environment.
- Completing a search of the candidate database to find the right person for the employer's vacancy.
- Building relationships with the client.
- Headhunting-identifying and approaching suitable candidates.
- Briefing the candidate about the responsibilities, salary and benefits of the job in question.
- Requesting reference and checking the suitability of applicants before submitting their details to the employers.
- Formatting resumes and correspondence to forward to clients in respect of suitable applicants.
- Organizing interview for candidate as requested by the client.
- Informing candidates about the result of their interview.
- Negotiating pay and salary rates and finalizing arrangements between client and candidates.
- Offering advice to both clients and candidates on pay rates, training and career profession.
- Reviewing recruitment policies to ensure effectiveness of selection techniques and requirement program.
- Responsible for end to end recruitment consulting including Talent Search, Headhunting, Business Development and client co-ordination in India as well as international markets

Basic Salary: 2 Lakhs per annum (Will be offered more based on the interview performance).

ACADEMIC ELIGIBILITY CRITERIA

There is no cut off percentage any candidate who has completed MBA or in final year MBA can apply

SELECTION PROCESS:

- 1. Online line Test
- 2. Technical Interview
- 3. Personal Interview

Required Skill Set:

- Excellent communication skill (spoken and written skills).
- Person has to be exceedingly smart, Sharp and highly presentable.
- Excellent computer proficiency (Internet, MS office-Word Excel, power point and Emails)

Last date for Registration is 06/07/2018

Registration Link to apply click on the below link

https://goo.gl/forms/8Hhd0BsbWF5otDZk2

Venue Details: 101-B, MBC Complex, Opposite to HDFC Bank, 134/8, Infantry Road, Vasantnagar, Bangalore 560001, India - Landmark: Near Indian Express.

Date: 06/07/2018 and 07/07/2018 candidates can attend the interview on any of the two

dates mentioned

Reporting time: 9.30 am on 06/07/2018 or 07/07/2018

VTU CPC wishes all the candidates a prosperous career ahead......

*VTU CPC is only a platform to link the recruiter and the candidates. The candidates are advised to take maximum care in selecting the recruiter and terms & conditions of appointment. VTUCPC is not responsible for any lapses in the agreement between the candidate and there recruiter.

Dr. Binoy Mathew, Director, VTU-Centralized Placement Cell(CPC) Email: placement@vtu.ac.in