



ವಿಶ್ವೇಶ್ವರಯ್ಯ ತಾಂತ್ರಿಕ ವಿಶ್ವವಿದ್ಯಾಲಯ

("ವಿ ಟಿ ಯು ಅಧಿನಿಯಮ ೧೯೯೪" ರ ಅಡಿಯಲ್ಲಿ ಕರ್ನಾಟಕ ಸರ್ಕಾರದಿಂದ ಸ್ಥಾಪಿತವಾದ ರಾಜ್ಯ ವಿಶ್ವವಿದ್ಯಾಲಯ)



Visvesvaraya Technological University

(State University of Government of Karnataka Established as per the VTU Act, 1994)

Centralized Placement Cell(CPC)

Regional Office, RHCS Layout, Annapoorneshwari Nagar, Nagarabhavi, Bangalore-560091

Ref: CPC Drive – 49/2021

Date: 2nd Nov. 2021

Opening for

BE / B.Tech (Any
branch) **2021 PASS
OUT**
**No Percentage
Criteria**



**DRIVE
49**

Supports the*
Recruitment drive for



Company Profile:

Emertxe Information Technologies, Bangalore

Business Development Executive (BDE) - Openings

Organizational brief:

Emertxe Information Technologies (<http://www.emertxe.com>), Bangalore is a top of the line Finishing school and project consulting organization, specializing in Embedded Systems and IoT. We got established in the year 2003 and the first institute to be affiliated with National Skill Development Corporation (NSDC) and Electronics Sector Skills Council of India (ESSCI). We offer educational programs catering to engineering graduates, corporate and universities of domestic and global level. In project consulting area we work on end-to-end development of embedded systems and IoT based solutions. Deep Technical Expertise, Hands-on approach and latest technology offerings backed by professional leadership makes Emertxe as a unique finishing school.

We are a fast-growing organization in the hyper growing education industry in India and globally. In order to leverage and grow our organization further, we are looking forward to hire business development executives

Designation: Business Development Executive

ACADEMIC ELIGIBILITY CRITERIA

Qualification:

- BTech 2021 pass-outs, Any branch can apply
- No percentage criteria. Students with standing arrears can also apply
- Passion and interest towards business development is the key requirement

CTC: 3 Lakhs / Annum

Roles and Responsibilities

Roles and Responsibilities:

- Customer interfacing via Email / Chat / Phone and explain our educational offerings
- Build engaging conversation with potentials by sharing our unique advantages
- Prompt and proactive follow-up and ensure enquiries are converted into admissions

Skill-set requirement:

- Highly energetic and dynamic individual with excellent communication skills
- Ability to build conversation with enquiries and convert them into admissions
- Excellent oral and written communication skills
- Natural interest towards building a career in marketing and sales

Work culture:

- Open work culture - Top management with decades of experience in working with MNCs
- Pay-for-performance - Highly performance driven culture that rewards performance
- Employee growth - Very high focus on employee learning and career growth

Registration Link (Last date to register – 12th November, 2021)

<https://forms.gle/KdXU3C36ozEq7MAU6>

VTU CPC wishes all the candidates a prosperous career ahead.....

*VTU CPC is only a platform to link the recruiter and the candidates. The candidates are advised to take maximum care in selecting the recruiter and terms & conditions of appointment. VTUCPC is not responsible for any lapses in the agreement between the candidate and their recruiter.

Dr. Binoy Mathew, Director, VTU's Centralized Placement Cell(CPC), Email: placement@vtu.ac.in, <https://vtu.ac.in/en/vtu-placement/>